A month before Samantha and Mike’s daughter Avery turned two, Avery was diagnosed with autism.

Samantha works as a Care Manager and is familiar with the OPWDD (Office for People with Developmental Disabilities) system. She also recognizes, “From a Care Management perspective and a parent perspective just how confusing and overwhelming navigating the OPWDD system can be. This can be especially difficult when you or your child has just received a new diagnosis.”

Samantha connected with Starbridge when she began researching Self-Directed Services (also known as Fiscal Intermediary or FI), and has nothing but praise for both Megan Storm, Director of Fiscal Intermediary Services, and April Dixon, FI Specialist.

Samantha says, “Both of them have been wonderful! I couldn’t ask for a better team.

“Neither loves music and loves to make people laugh. She is currently in school 5 days a week and thriving! She loves gymnastics, horseback riding, and swimming - all made possible with the help of Starbridge. She continues to amaze us every day. We are all so proud of her!

“As more children are being diagnosed earlier in life than in the past, I would like to see more programs and services available for preschoolers and their families.

“Our dream for Avery is to have relationships that are valuable, do work that she finds enjoyable and makes her feel productive, be surrounded by people that love and support her, and for her to live a happy and meaningful life.

“I have learned so much about Self-Direction and what’s available through the budget. This has not only been helpful for me as a parent but I am also able to carry over what I’ve learned into my role as a Care Manager. I have also referred my clients to Starbridge because I know firsthand what a wonderful agency they are.

“Do not be afraid to ask questions and reach out to your Care Manager, Support Broker, or FI Specialist - they are your circle of support. I would also like to encourage parents and family members to embrace who your child was created to be. Never take anything for granted and celebrate every milestone, no matter how small!”

To learn more about eligibility and next steps, contact Starbridge’s FI Department at 585-224-7232 or fisupport@starbridgeinc.org.
Thank you to Greater Rochester Health Foundation for your support

Starbridge’s work partnering with individuals who have disabilities and their families to achieve success in education, employment, and healthy living is in line with our mission at the Greater Rochester Health Foundation, which, centered in equity, is to pursue and invest in solutions that build a healthier region where all people can thrive.

255 East Ave Suite 402
Rochester, NY 14604
Phone: 585-258-1799
thegrhf.org

Thank you to our patron sponsors for your support

Lori Barnard-Northrup
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Thank you to our donor sponsors for your support

Lori Barnard-Northrup
Beacon Solutions
Center Information Services

Matt Perdue
Krystyna Staub

Thank you for your support which helps make our impact possible!

Chief Operating Officer
OUR IMPACT

Starbridge served 11,826 people in 2020—an increase of 11% over 2019.

360+ developed job skills, completed internships, or obtained competitive employment

550+ children and adults used Self-Direction to manage their services

950+ were supported through residential, family supports, transportation, and more

7,800+ statewide worked with us to improve educational outcomes for their children

2020 FINANCIAL SUMMARY

<table>
<thead>
<tr>
<th>Revenue</th>
<th>Expense</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicaid</td>
<td>67.3%</td>
</tr>
<tr>
<td>Government Grants</td>
<td>23.2%</td>
</tr>
<tr>
<td>Fee for Service</td>
<td>5.1%</td>
</tr>
<tr>
<td>Other</td>
<td>2.1%</td>
</tr>
<tr>
<td>Donations &amp; Fundraising</td>
<td>2.2%</td>
</tr>
</tbody>
</table>

TOTAL REVENUE $10,366,842

TOTAL EXPENSES $10,771,945

Program Services 84.8%
Administration 13.9%
Development 1.3%

THANK YOU for your support which helps make our impact possible!

For a list of donors, please see: www.starbridgeinc.org/2020donors

2020 BOARD OF DIRECTORS

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President/CEO

President/CEO

Chief Operating Officer

President/CEO

Chief Operating Officer
CONGRATULATIONS TO STARBRIDGE’S 2021 COMMUNITY CHAMPIONS

Starbridge honors three employers who go above and beyond in providing inclusive workplaces and employment opportunities to individuals who have disabilities.

Congratulations to Sheen & Shine, Inc., the Volunteer & Guest Services Team at Rochester General Hospital, and the Greece Ridge Michaels Store!

Ike Cuyler, President, Sheen & Shine Inc. (right)

Cory Disidoro, Store Manager, Greece Michaels (left)

Doug Della Pietra, Manager, Volunteer & Guest Services at Rochester General Hospital

Barb Maryniak, Starbridge Youth Navigator
THANK YOU TO THE FOLLOWING FOR YOUR SUPPORT

We’re grateful for all you do.

We can’t express in just a few words how much we appreciate your dedication. Thanks to your efforts you’ve made a difference in our community and had a positive effect on us all. For that and more we’re grateful.

KeyBank thanks Starbridge for making a difference.

THANK YOU, MARY RICHARDSON, FOR YOUR SUPPORT

The advocacy and service that Starbridge provides helps thousands of people who have disabilities to realize their fullest potential. Starbridge is THE advocacy resource for every age and every area: education, employment, and family living. As a parent of a child with a disability, I have worked with the talented and knowledgeable staff. Starbridge is amazing – unsurpassed really – and Rochester is so lucky to have this resource. I joined the Board nine years ago so that I could give back to this organization both as a volunteer and financial supporter.
WE CAN’T THANK YOU ENOUGH!

Especially if we don’t know you helped us already...

We are very grateful for every gift that builds our investment fund. We’re especially happy to add names to our circle of creative donors who have made a bequest or other estate plan gift toward our investment fund.

If you’ve included us in your estate plan, please let us know today. You’ll give us the chance to thank you appropriately. We’ll proudly list your name on the Starbridge Champions Circle giving society to encourage others to give, or keep it anonymous if you prefer.

Discover the benefits of giving wisely. To get started:

Call: 585-224-7247
Email: legacygiving@starbridgeinc.org
Visit: www.starbridgeinc.org/legacygiving
Join our Champions Circle giving society today!

THANK YOU TO EVERO FOR YOUR SUPPORT

eVero is ecstatic to stand behind Starbridge in their tireless commitment to serving people with disabilities while creating an empowered and inclusive community. We are proud to partner with Starbridge as they work to break down barriers and provide constant hope, access, and quality support for people with disabilities in New York.

Starbridge takes a uniquely person-centered approach to their support, working with people directly to help them achieve what’s important to them. By partnering closely with individuals who have disabilities and their families, Starbridge helps people to achieve their own success in education, employment, and healthy living — powerfully transforming communities in the process.

Thank you to the staff at Starbridge for all that you do in your work every day! For many generations to come, eVero hopes to see Starbridge continue to support people with disabilities in “finding their way to the HOPE and the HOW”.

POWERFUL TECHNOLOGY DRIVING PERSON-CENTERED CARE
THANK YOU TO SHEEN & SHINE FOR YOUR SUPPORT

As a member of the New York State Industries for the Disabled, Inc., Sheen & Shine provides jobs to individuals with disabilities and Veterans with disabilities in our community who experience barriers to other employment opportunities. We are proud to sponsor Starbridge for the important work they do in partnering with people to achieve their employment goals.

Janitorial and Facilities Maintenance
214 W. Main Street
Rochester, NY 14614
Office: 585.423.2282
Duns #054267224
Cage Code 0BZJ4

THANK YOU TO BURKE GROUP FOR YOUR SUPPORT

“Burke Group is proud to support Starbridge and the work they do to improve the lives of individuals and families within the Rochester Community. We value our relationship and find it extremely rewarding to give back, to help those with disabilities lead meaningful and healthy lives.”

Brian J. Schiedel, QKA
Burke Group
80 Linden Oaks Office Park,
Suite 210
Rochester, NY 14625
(585)624-5500 Office
(585)624-1565 Fax
www.burkegroup.com
As the year 2021 winds down, know that you have made a difference for children and adults with disabilities. We wish you and your loved ones a 2022 filled with peace, joy, and good health.

Season’s Greetings

INSIDE THIS EDITION:

• Discovering Self-Direction at an Early Age
• 2021 Impact Report
• Congratulations to Starbridge’s 2021 Community Champions
• Discover the Benefits of Giving Wisely
• ... and more!

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